

business KETTERING

City-Wide Calendar Launched

The city-wide calendar on the City of Kettering website will help you and your employees stay in the know about Kettering events, whether it's a concert at the Frazee or a City meeting.

Last year, City officials approached the University of Dayton MIS Department with the calendar project for their senior students.

Bill Tschirhart, Assistant Facility Manager at the Recreation Complex, worked most heavily on the project on the City's end, given that the Recreation Complex will have the most activities to post. According to Bill, the most important focus of the project was easy accessibility.

"We wanted to make sure that open activities, special events, meetings, etc. were very easy to find on the website for the person in the community looking for something specific. We also wanted to make sure we could post our activities easily, so that basically anyone in the City would be able to put their meeting online."

The calendar turned out to be exactly what was needed.

"I'm very pleased," says Tschirhart. "This calendar is so easy to navigate through, the community will be able to find exactly what they need here."

If you're looking for an activity, go to www.ketteringoh.org and click on Calendar.

Town & Country to Feature New Restaurant

After 3 years of vacancy, the old Peasant Stock space in the Town & Country Shopping Center will soon house a new restaurant. Figlio features gourmet, wood-fired pizzas and it's set to open this fall.

Although Peter and Laurie Danis already own two Figlios in Columbus, this location is a little special. "Twelve years ago we began to plan for opening a restaurant, and we wanted to open it right here in Kettering at the Town & Country Shopping Center. Unfortunately we were unable to put together a deal 12 years ago," says Danis.

Peter Danis grew up in the Dayton area, graduating from Alter High School and the University of Dayton.

Coming back to Kettering, and more specifically Town & Country Shopping Center, is something he and his wife are both looking forward to.

"It's time to see if our concept has legs," he says. In the "business" that means it's time to try a new market. If Figlio in Town & Country Shopping Center is successful they will look at taking their concept to other communities in the area.

The concept has worked for them so far.



Peter Danis (r) and Sean Selsor (l) in front of their wood-firing oven.

The menu features 15 signature gourmet pizzas, a create-your-own-pizza option, pastas, salads, desserts and a full bar. What makes them unique, says Danis, is they use an authentic wood-firing oven for their pizzas, which

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Department of Defense Training Center Moves to Kettering

The Department of Defense and the United States Air Force are moving their Defense Acquisition University to the City of Kettering this fall.

Assistant City Manager Jeff Hoagland says this move has been in the works for awhile. "We're looking forward to having them move into our city, and the Research Park in particular. We've been waiting to see this happen for many many months."

The Defense Acquisition University is a continuing education facility for Department of Defense and Acquisition, Technology & Logistics employees. The

University is moving from Wright Patterson Air Force Base to the larger site at Research Park due to an expected increase in enrollment over the next few years.

The University is expected to attract from 300-350 students, and approximately 134 instructors between Defense Acquisition University and the Air Force Institute of Technology. Hoagland says they will bring dollars to the area. "I'm sure we'll see

an increase in consumerism in area businesses and fast food restaurants," he says "We're happy to see that space occupied."

The move will take place this fall, and will fill 57,000 square feet of space.



3100 Research Boulevard

Governor's Place Wins Award

Two awards related to the Governor's Place project have been given to the City of Kettering. The Ohio Chapter of the American Public Works Association awarded the city with the Excellence in Public Service Award. Additionally, the Ohio Conference for Community Development awarded the City with the President's Award for the best community development project in the State of Ohio.

We are proud of the Governor's Place project and we are humbled at receiving these two awards. Thank you to everyone involved in making this project happen.

Low Interest Rate Loans Available

On August 4, 2003, the Ohio Enterprise Bond Fund (OEBF) was upgraded to an AA- rating. The bond fund's rating was raised to AA-, or "very strong", from A-, the "strong" rating that the fund has maintained since the inception of the program in 1998.

This upgrade is expected to lower the interest costs for participating companies using the Fund to finance expansions or new investments in Ohio. The interest rate will be lower by approximately .50% in today's market. This allows OEBF to borrow at rates comparable to the borrowing rates of international companies like Procter & Gamble, Citigroup and DuPont.

The OEBF exists to provide long-term, fixed rate, one stop project financing for qualifying businesses that create or retain jobs in the state of Ohio. For more information on how OEBF can assist your company, call (614) 466-4551.

ED/GE Applications Due

Montgomery County has ED/GE grant dollars available for projects creating and/or retaining jobs in the County. The City of Kettering must submit applications to the County by November 1, 2003. Typical projects usually include the expansion of a building or new construction. Companies with "high growth potential" such as aerospace, automotive, composite and research and development tend to be viewed more favorably. Retail projects are not typically funded.

If your company is growing or expanding and you have a project that meets these requirements, please contact Jeff Hoagland at (937) 296-2453.

Wal-Mart Opens with Resounding Success

From the opening ceremony to the packed parking lot – all signs are pointing to success for the new Wal-Mart Supercenter located at Dixie and Dorothy Lane. Wal-Mart management and staff were excited to open their doors to the public and it looks like the public is responding. According to Wal-Mart reps, the store received well over 1 million dollars in its first week of business and they say business continues to be steady. The Wal-Mart Supercenter offers everything from groceries to gardening tools. And you can get your nails done, your glasses framed and hair cut while your kids play in the arcade. The Super Wal-Mart is open 24 hours a day every day.

New/Expanding Businesses

June 2003

- Kevin Malloy, MD, 5250 Far Hills Avenue #250 – family physician office
- Floors for Less, 4728 Wilmington Pike – Floor covering
- Spirit Touch Center, 2214 Andrew Road – Alternative Therapy
- Alliance Technical Services, 3120 Far Hills Avenue – Insurance Company
- MedCare, 3120 Far Hills Avenue – Medical Staffing
- Grabeman Appraisals, 3120 Far Hills Avenue – Real Estate Appraisals
- Transamerica, 3120 Far Hills Avenue – Insurance Company

July 2003

- Quizno's Classic Subs, 3030 South Dixie Drive – Sub shop
- Baja Fresh, South Dixie Drive – Restaurant
- Smokin B-B-Q, 3002 Woodman Drive – Restaurant – Texas B-B-Q
- Kettering Car Company, 1124 East Dorothy Lane – Used Cars

August 2003

- Figlio, 424 East Stroop Road – Restaurant
- Goodwill Industries, East Dorothy Lane – Retail
- Joe Routzong, Inc, 2212 South Patterson Boulevard – Insurance Company
- Jerry M. Ruhl, 5450 Far Hills Avenue, Suite 201 – Consultant
- Skin Bliss, 342 East Stroop Road – Retail Skin Products
- CiCi's Pizza, 3050 South Dixie Drive – Restaurant

Figlio (continued from page 1)

he says imparts a very special taste.

Many Town & Country regulars are saying "It's about time" that a new restaurant opened at the Mall. Mall Manager Pam Cochran says her shoppers are excited. "The word is out," says Cochran. "We are getting a lot of feedback, positive feedback and excitement about this restaurant. It's good for the

mall and it's good for the community."

Pat Byrnes, Manager of the Red Radish, agrees. "Figlio is a very positive thing for the entire mall. We're all excited about it."

Peter Danis believes the relationship between his restaurant and the mall will be mutually beneficial. "We like to think of ourselves as a destination on our own," he says. "We hope to bring

people to the mall. And of course we're excited about locating in Town & Country which is a landmark in this area."

Figlio is considered upscale casual and an average check for an individual is \$15.00. So far Figlio Restaurants have offered dinner only in their Columbus stores and they will continue that trend here.

"The word is out. We are getting a lot of...positive feedback and excitement about this restaurant."

-Pam Cochran, Town & Country Mall Manager

Kettering Businesses are Award Winning

Hyde Park Electronics

Hyde Park Electronics, located in the Maimi Valley Research Park, has won the Ohio Department of Development's Governor's Excellence in Exporting Award. President Vincent Lewis accepted the award from Ohio Governor Bob Taft. Lewis says, "It is an honor for the company to be

recognized for our efforts to build our export business, which has been a key part of our growth strategy."

Governor Taft recognized Hyde Park Electronics, one of only 28 Ohio companies to be honored, saying that their international trade efforts will benefit the people of Ohio for generations to come.

The award goes to Ohio companies who have increased the number of export-related jobs in Ohio or helped Ohio companies achieve success internationally. Hyde Park Electronics is the world leader in ultrasonic sensing technology.

Ritter's Frozen Custard,

located on Wilmington Pike, is the national winner of the "2002 Award of Excellence." Franchise owners Don and

Susan Heyne opened their store in June of 2001 and are proud to have been selected for this honor.

"Ritter's has very high standards," says Don Heyne. "We feel privileged and honored that they felt we measured up to those standards."

Heyne also points out that he couldn't have done it without his team, a crew that's managed by Alison Dietrich and consists of mostly high school students. It's a young team, he says, but they're very good at what they do. Heyne says he has received many compliments about his young staff.

Ritter's Frozen Custard is also a recent winner of the Kettering Neighborhood Pride award. Along with their well-manicured and landscaped shoppe, they also just added a



Ritter's Frozen Custard team with their "2002 Award of Excellence" drive-up window to help serve customers better year-round.

Ritter's Frozen Custard is an ultra premium ice cream recipe that traces its roots back to French-style ice cream. Frozen custard is made with much less air than traditional ice cream, which makes for a smoother and richer product. You can buy it at the window in a single serving or you can buy the custard in pints or quarts for home or office. Call 252-3355 for more information.



Vincent Lewis accepting the "Excellence in Exporting Award" from Governor Taft

Business News Profile

Goodwill Store - Open for Business and Donations

Good prices and quality merchandise in a modern, pleasant environment - that's what Goodwill representatives would like you to know about the new Goodwill Store located in Kettering. Al Cummings, Goodwill's Marketing and Communications Director, says people are particular about what they buy and where, whether they pay \$1 or \$10. That's one of the reasons City officials and Kettering representatives worked for the creation of such an attractive and spacious store.

"We asked a lot of them from a design standpoint," says City Planner Rob Anderson, "and they complied with all of our requests. The result is a handsome development that fits nicely into the area."

Amy Lutrell, Goodwill's President, says building an attractive, freestanding store is actually more financially responsible than leasing a space. "Lease prices go up all

the time," she says, "and sometimes space becomes unavailable altogether. So when you look at this beautiful store, it's almost hard to believe, but it's a better deal for us to build, than to lease."

And the building is, in fact, attractive. Even more important, it's spacious, well lit and tidy. And the drop off location for donors is in the back of the store, completely protected from the elements. "People can make their donations in inclement weather without hassle," says Cummings, "they can drive up, ring the bell and an attendant will handle their donation in a covered area." Cummings says the covered donation area and the well-lit store are just the beginning of their service to the community. "We're going to be a good neighbor," says Cummings. "We'll keep our space neat and clean and we'll bring traffic to that area."



Mayor Marilou Smith and Councilmembers at the Goodwill Store Ribbon-cutting ceremony

So far the store has seen quite a bit of traffic, according to Carol VanBlarcoum, the store's Manager. If the prices aren't bringing them in, maybe knowing their money is going toward the mission.

That mission is to help people with disabilities or other needs experience the benefits of working so that they can achieve a higher quality of life. The

Goodwill stores are an instrumental piece in the financial picture of Goodwill, and they also give Goodwill clients an opportunity for work.

The Goodwill Store on East Dorothy Lane in Kettering is open 9 a.m. - 9 p.m. Monday through Saturday and noon to 6 p.m. on Sunday for shopping and donation drop off.

We Care Arts Moves HQ to Kettering

The Ceremonial Sledgehammer Swing may have already taken place at the new We Care Arts building located on Wilmington Pike, but there is still much to do before

the non-profit group can move into their new building. Executive Director Terry Schalnat says she hopes to open the doors at the new Kettering Headquarters February 14, and she says that won't be

a moment too soon. "Due to space restrictions we turn about one person away a week. We need more space so we can be there for everyone who desires our service," she says.

That service involves giving physically, developmentally and mentally challenged individuals a wide range of art experiences, from decorative painting to sculpture. The goal is to get the "artist" to begin regularly attending the We Care Arts program so that their self esteem improves, they begin to experience a higher quality of life and become active members of their community. "Art heals the mind, body and spirit," says Schalnat. "The actual process of completing an art project is therapeutic, and seeing their finished project provides more self esteem and sense of

accomplishment than you can imagine."

The art pieces that are created through the We Care Arts program are professionally finished and displayed for sale. They are currently on sale at the Gift Shop at the Watervliet store, which will close once the newer, bigger store is opened.

Schalnat

says they will go from a little over 1,000 square feet of space, to more than 10,000.

Jeff Hoagland, Assistant City Manager for the City of Kettering, says he's pleased with the relocation. "We're happy to have We Care Arts in Kettering and pleased that they found a site in our City that meets their needs. I think they will do great with the new exposure."

To help pay for the newer, bigger facility, We Care Arts is conducting a Capital Campaign. Through the campaign they have already raised the money to purchase the building, but fundraising continues to help renovate. They also need community members to donate their time for painting and drywalling. If you would like to help, call Terry Schalnat at 252-3937.



"We Care staff and clients treat me with respect...I want so much of that...they understand me here. They know I am human and they know I have dreams, inspirations and goals."

-Emily

KETTERING BUSINESS

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City Home Page: www.ketteringoh.org

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KETTERING BUSINESS is published quarterly by the City of Kettering to keep businesses informed about services, developments and issues in the community. Comments or suggestions are welcome and should be sent to the City of Kettering, 3600 Shroyer Road, Kettering, OH 45429.

The City also wishes to make activities, programs and meetings accessible to all citizens. If you have a disability and require accommodations, please call 296-2446 or TDD 296-3276.



CITY OF KETTERING

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